

# **FREE** Government Contracting Courses and Seminars

In our **FREE** training seminars you will learn techniques to **tap into the profitable federal, state, and local government markets**. Our instructors have extensive experience in government contracting and are familiar with the latest contracting laws and regulations.

Register online at [www.TheFTC.org](http://www.TheFTC.org) or call **916.334.9388**

## **Greater Sacramento** March - April 2010

### **March 2 - 9:00 am to 12:00 pm**

*Getting Started with Government Contracting*  
The Federal Technology Center  
AT&T Wireless Computer Lab  
4600 Roseville Road, Suite 100  
North Highlands, CA 95660

### **March 9 - 9:00 am to 12:00 pm**

*Responding to RFPs (Request for Proposal)*  
Stockton Boulevard Business Information Center  
4990 Stockton Boulevard  
Sacramento, CA 95820

### **March 11 - 9:00 am to 12:00 pm**

*Marketing to Government*  
Sierra College - Roseville Gateway  
333 Sunrise Avenue, Room 607  
Roseville, CA 95661

### **March 16 - 9:00 am to 12:00 pm**

*Doing Business with General Services Administration (GSA)*  
Mather Business Information Center  
10638 Schirra Avenue  
Rancho Cordova, CA 95655

### **March 18 - 9:00 am to 12:00 pm**

*SBA's 8(a) Business Development Program*  
Sierra College - Roseville Gateway  
333 Sunrise Avenue, Room 607  
Roseville, CA 95661

### **March 25 - 9:00 am to 12:00 pm**

*Project Management*  
Hillsdale Business Information Center  
5655 Hillsdale Boulevard, Suite 8  
Sacramento, CA 95842

### **April 1 - 9:00 am to 12:00**

*Getting Started with Government Contracting*  
The Federal Technology Center  
AT&T Wireless Computer Lab  
4600 Roseville Road, Suite 100  
North Highlands, CA 95660

### **April 6 - 9:00 am to 12:00 pm**

*Marketing to Government*  
Greater Sacramento Small Business  
Development Center (SBDC)  
1410 Ethan Way  
Sacramento, CA 95825

### **April 8 - 9:00 am to 12:00 pm**

*Doing Business with General Services Administration (GSA)*  
Stockton Boulevard Business Information Center (BIC)  
4990 Stockton Boulevard  
Sacramento, CA 95820

### **April 15 - 9:00 am to 12:00 pm**

*Federal Contract Administration*  
West Sacramento Chamber of Commerce  
1414 Merkley Avenue  
West Sacramento, CA 95691

### **April 20 - 9:00 am to 12:00 pm**

*Responding to RFPs (Request for Proposal)*  
Mather Business Information Center (BIC)  
10638 Schirra Avenue  
Rancho Cordova, CA 95655

### **April 22 - 9:00 am to 12:00 pm**

*Getting Started with Government Contracting*  
City of Lincoln  
600 Sixth Street - Atrium Conference Room, 2nd Floor  
Lincoln, CA 95648

### **April 28 - 9:00 am to 12:00 pm**

*Government Subcontracting*  
Folsom Chamber of Commerce  
200 Wool Street  
Folsom, CA 95630